

**Professional Development Meeting to be held on Tuesday, January 8, 2008**

## sarbanes-oxley

### APPLYING THE LATEST SEC AND PCAOB GUIDANCE

**The SEC and PCAOB have issued guidance for companies and their auditors** relating the application of the Sarbanes-Oxley Act (SOX) in 2007. This long-awaited adjustment has been welcomed as it encourages a risk-based approach. Just how is the risk-based approach applied? What impact does it have on the number of controls or the testing performed in procurement and inventory?

This presentation outlines the new SEC and PCAOB guidance and the differences between them in a straightforward manner that is understandable for newcomers and operations professionals experienced in SOX compliance.

This presentation begins with a brief overview of the origin and history of SOX and covers how to:

- Perform a SOX Risk Assessment and select appropriate controls
- Tailor SOX compliance steps for your business or process area
- Select appropriate sample sizes for testing



**Presented by:**  
**Kathryn Zerr Quam,**  
**Hudson Financial Solutions**

**About the presenter:**

Kathryn Zerr Quam is a CPA, MBA, and CISA who has been developing, managing, and implementing Sarbanes Oxley lifecycle projects for the past 4 years. She has guided companies through risk assessment, control selection, and testing of initial efforts and managed several compliance efforts for 3 years responding to changes in the guidance by reducing controls and streamlining compliance efforts. In 2007, Kathryn, a Practice Director with Hudson, has been guiding non-accelerated filers in their initial compliance effort under the new SEC and PCAOB guidelines.

**Note:**

This program is a preview of an in-depth workshop scheduled for Wednesday, January 9th from noon-5pm at the Ridgedale Library. Details on the workshop can be found on page 8.

■  
**Meeting Date**

**Tuesday, January 8, 2008**

■  
**Location**

**The Reserve**  
3155 Empire Lane North  
Plymouth, MN 55447  
763/559-4461

■  
**Schedule**

<b>Registration &amp; Networking</b>	5:00 pm
<b>Dinner</b>	6:00 pm
<b>Announcements/Break</b>	6:45 pm
<b>Presentation</b>	7:00 pm
<b>Q&amp;A/Closing</b>	7:45 pm

**Make your reservations before noon on Thursday, January 3, 2008.**

**Reservation Policy:** Space is limited and reservations are required. Call the APICS chapter office at 952/941-7305, fax 952/941-8668, or email dreddan@apicstc.org. **before noon** on Thursday, January 3rd. APICS is responsible for all meal reservations, including no-shows. No-shows and cancellations received after January 3rd will be billed.

**Payment Options:** Pre-pay by phone, fax or email with VISA, Master Card or American Express, or pay at the door with cash or check. We cannot accept credit card payments at the door. **APICS Members: \$35. Nonmembers: \$45. Full-time Students: \$15.**

**For additional information on APICS TWIN CITIES CHAPTER visit our website:**

**[www.apicstc.org](http://www.apicstc.org)**

ph 952/941-7305 fx 952/941-8668

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## BOARD OF DIRECTORS COLUMN

by **David E. VanValkenburgh, CFPIM, CSCP, CSCM, C.P.M.**

President-Elect

### VALUE OF APICS CERTIFICATION

Every day I see higher salaries being strongly correlated with possessing an APICS certification, particularly with the designation Certified in Production and Inventory Management (CPIM) and Certified Supply Chain Professional (CSCP). We all hear about promotions for people who obtain these certifications and the quotes of the differential in starting salary negotiated by APICS-certified job seekers vs. the non-certified. The kind of individuals who put forth the effort and sacrifice to attain an APICS certification, typically also do other job related activities with the same relative excellence and professionalism:

- They are more active in APICS and other professional associations, which leads to extra knowledge and stronger personal and professional networks.
- They know ways to get the job done and to make their employer profitable. If they do not have the answer, they know others who do and who are willing to assist them.
- Their accomplishments testify to superior performance and, when asked, professional references may be more enthusiastic.

The continuing scarcity of qualified workers in our workforce, and our need to just get the

work done, leads us to seek out individuals who can individually get more work done. Therefore, an inflated premium is building for the more knowledgeable employee.

A recent Professional Development Meeting speaker talked about E-commerce (*electronic commerce*), to be followed by I-commerce (*informational-commerce*), and leading to C-commerce (*collaborative-commerce*). It will be these extra-effort individuals who find ways to make these concepts work and who will reap the rewards for their companies. It will be the companies that promote certified employees, and encourage and support non-certified employees in seeking certification that will be the winners in the burgeoning global competition we face.

Just as a diploma, a four year degree or an MBA imply a level of capability and therefore create an expectation of a certain level of performance, a CPIM and/or CSCP certification raises the bar of expectation. And typically capability and performance follow that expectation. "We expect more and therefore we get more."

Be that exceptional performer. Better yet, create a team of exceptional performers and you will see. The results can be astounding.

## 2007 - 2008 Twin Cities Chapter Board of Directors

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**Jolyn Stacy**, CPIM, CSCP  
ph 763/514-7941  
jolyn.stacy@medtronic.com

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Past-President  
**Jim Ogren**, CFPIM, CIRM  
ph 651/492-9708  
skogren@aol.com

# winter seminar 2008

HALF-DAY SEMINAR

## Cummins Inc. Plant Tour

- "Kaizen – Cummins Best Practices and Barriers to Change"
- Speaker: Paul Krier, Director of Lean Kaizen Implementation
- Cummins Plant Tour

**date:** Friday, January 18, 2008

**time:** 9:30 am to 2:00 pm

**location:** Cummins  
1400 73rd Avenue NE  
Fridley, MN 55432

**schedule:** 9:30 – 10:30 Introduction  
10:30 – 11:30 Plant Tour  
11:30 – 12:00 Lunch  
12:00 – 2:00 Presentation and Q&A

**cost:** APICS Members: \$189; Non-Members: \$229

**capacity:** 30 Participants – Limited Seating

**door prize:** Cummins Generator

*Register Early to Guarantee Your Reservation for This Special Event!  
Earn 4 Certification Maintenance Points!*

Contact: Dory Reddan 952/941-7305 dreddan@apicstc.org

# what is coming up?\*

### Chapter Board/Committee Meetings

- FEB 19 Board of Directors Meeting
- FEB 27 Education Policy Committee Meeting

### Upcoming Professional Development Meetings

- FEB 12 Policy Deployment of Business Strategy: Converting Strategic Goals into Easy-to-Measure Operational Improvement Actions presented by Richard Elliott, Chairman, Business Department, Northwestern College Hampton Inn, Shoreview
- MAR 11 Plant Tour-Coca Cola

### Education Programs Certification:

#### CPIM Certification Review Classes:

- JAN 2 Final Registration Deadline for Winter Term
- JAN 9 Winter Term Begins

#### CSCP Certification Review Classes:

- JAN 9 Orientation Meeting
- JAN 23 CSCP Certification Review Class Begins

#### CSCP Eligibility Application Deadlines:

- JAN 18 Eligibility Application Deadline for March Exam
- APR 25 Eligibility Application Deadline for June Exam

#### CSCP Exam Registration Deadlines:

- FEB 1 Exam Registration Deadline for March Exam
- MAY 9 Exam Registration Deadline for June Exam

#### CSCP Exam Dates

MAR 15, 2008; JUN 21, 2008

**Details on all chapter events can be found at [www.apicstc.org](http://www.apicstc.org). \*All programs listed are subject to change.**

### Upcoming Certification Exam Dates

#### CPIM - Certified in Production & Inventory Management

Call 800/274-8399 Basics of Supply Chain Management, Master Planning of Resources, Detailed Scheduling & Planning, Execution & Control of Operations, Strategic Management of Resources

#### CIRM - Certified in Integrated Resource Management

JAN, MAR Enterprise Concepts & Fundamentals, MAY Fundamentals, Identifying & Creating Demand, Delivering Products & Services, Designing Products & Processes

MAR 29- APR 6\* Final IEM Exam Offering

*Note: As of June 1, 2008, the APICS CIRM program will be discontinued. Any candidate who wishes to earn the CIRM designation, must pass all required exams before June 1, 2008.*

**To register for certification exams, call Promissor at 800/274-8399**


*Deadline for entries for FEB 2008 Update is DEC 15.*



## Online CPIM Review Courses

Fox Valley Technical College  
[www.fvtc.edu/cpim](http://www.fvtc.edu/cpim)

- Interactive Learning
- Customized delivery available
- Self-Paced
- Video on CD
- Industry-experienced Instructors
- 95% pass rate
- FVTC online delivery since 1994

For more information, contact  
Anne Haberkorn, CFPIM, CIRM, Jonah  
(920) 996-2897

## tom hoffman undergraduate scholarship, 2007-08

The Twin Cities Chapter recognizes this year's recipients of the Thomas Hoffman Scholarship. Congratulations go to Olena Lyadover, Steven Skube, and Keith Wilkins.

Scholarship recipients at the Carlson School of Management are exceptional individuals. Accomplished and driven, these students draw upon their experience and look for further opportunities in their courses, extracurricular and volunteer activities, and work to develop themselves and their professional futures. They promise to fulfill their own promise. Such is the case with the 2007-08 Hoffman scholars:

## welcome dana sue mcdonald, vice president marketing and sales

The Board of Directors of the Twin Cities Chapter is pleased to announce the appointment of Dana Sue McDonald as the new Vice President of Marketing and Sales.

Dana has 10 years of experience in manufacturing working in International Customer Service, Master Scheduling, IT/IS, Project Management, and Supply Chain Management. She is currently employed at Cummins Power Generation as the Materials Training Manager. Dana has been an active member of APICS since 2000 and received her CPIM certification in 2001. She has served as the Treasurer, Vice President of Seminars, and President of the Great Plains Chapter in Nebraska. Dana and her family moved to the Twin Cities in August.

Welcome Dana and thank you for volunteering to be a leader in the Twin Cities Chapter.



In 2004 **Olena Lyadova** and her family moved to the United States from the Ukraine and she found herself at St. Louis Park Senior High School in Minnesota. Fluent in Russian and Ukrainian, she knew that hard work and involvement would help her succeed in her new home. She was accepted to the University through its post-secondary enrollment option, and as a teaching assistant here, she helps teach Russian language and literature. She is also vice president of a student organization. Olena is majoring in supply chain management and plans to become a commercial lawyer.



Senior **Steven Skube** will graduate in May 2008 with a degree in international business, operations, and supply chain management. Originally from Virginia, Minnesota, he has taken advantage of a world of opportunities at our large urban campus. For example, in 2006 he studied abroad at Universidad de Sevilla in Spain. As a coordinator for the Admissions Ambassadors at the Carlson School last year, he was responsible for 120 fellow students, and he has also volunteered at the emergency department at Hennepin County Medical Center. Steven hopes to become a physician one day.



**Keith Wilkins** describes himself as a formerly "shy, quiet kid" who has become "an independent, determined, confident young man." Far from his home town of Rapid City, South Dakota, and a little overwhelmed at first at the Carlson School, he decided the best remedy was to become involved in his community. He became a community advisor in Pioneer Hall at the University, serving as a mentor and leader to his peers. An honors student, Keith is majoring in marketing and operations and expects to graduate in spring 2009.

## congratulations newly certified!

The Twin Cities Chapter wishes to recognize the following individuals who completed the requirements for APICS Certification:

Autumn Sotak, CPIM	3M
Aaron Schmidt, CPIM	Remmele Engineering
Colleen Banzhof, CSCP, CPIM	
Jenni Hallgren, CPIM	ADC

Congratulations on your outstanding achievement!

# welcome new members

<b>Jenny Aulick</b>	Lifetouch	<b>Tracie Mulhausen</b>	General Mills, Inc.
<b>Mackenzie Clark</b>		<b>Katelyn Reimers</b>	University of St. Thomas
<b>Diane Crea</b>	Diasorin	<b>Todd Roach</b>	Computype Incorporated
<b>Gaurav Goel</b>	St. Jude Medical Inc.	<b>Roxiane Schmitt</b>	
<b>Prasanna Govindappa</b>		<b>Cameron Steene</b>	Rosemount Nuclear Inst.
<b>Ladislav Graner</b>		<b>Maria Totev</b>	Caribou Coffee Company
<b>Corey Hanson</b>	Epicor Software	<b>Koko Umanah</b>	
<b>Crystal Heckendorf</b>	Boston Scientific	<b>Ariel Wildenauer</b>	General Mills
<b>Laurie Horn</b>		<b>Robert Zurn</b>	Personix
<b>Tina Huffman</b>	Boston Scientific		
<b>Marsha Jensen</b>	Land O Lakes		
<b>John Kruger</b>	Personix		



## congratulations twin cities chapter!

We are pleased to announce that the Twin Cities Chapter was recognized at the 2007 APICS International Conference with a Platinum Award for chapter operation and management. The chapter is evaluated annually on numerous criteria and is pleased to have achieved the highest award for the past 13 consecutive years.

Your Board of Directors and committee volunteers are committed to continue and build on this success and bring you the best value and programs for your membership dollar.

Save the date for APICS 2008 in Kansas City, Missouri, September 14 - 16

## hot issues cool solutions

JOIN US AT APICS 2008, a conference designed to offer solutions for the hottest issues encountered every day by operations professionals around the globe.

## ADD A BACHELOR'S DEGREE IN TECHNICAL MANAGEMENT TO YOUR COLLEGE OR FIELD EXPERIENCE!

In today's competitive job market, earning educational degrees is critical to career advancement. And many people with some qualifying college credits or field experience can easily add a bachelor's degree to their resume. It may seem like a daunting and time-consuming task, but DeVry University's bachelor's degree in technical management (BSTM) can be earned in less than three years!

As an APICS member and dean of DeVry University in St. Louis Park, I know many fellow APICS members who would benefit by completing their bachelor's degree.

If you already have qualifying college credits, you can complete a bachelor's degree in less time and at a lower cost than in a traditional bachelor's degree program. Earning a BSTM degree could help you take advantage of greater opportunities in your industry and take the next step in your career.

DeVry's BSTM degree program offers a choice of four technical specialties: business administration, general technical management, criminal justice, and health information management allowing individuals to move toward a leadership role in a wide variety of industries.

DeVry University is a recognized leader in technology-based business education and prepares students for high-demand, high-paying careers while helping them develop the business skills necessary to become organizational leaders. The university is accredited by The Higher Learning Commission of the North Central Association, guaranteeing each student the highest quality educational opportunities.

With its strong emphasis on technology, DeVry University produces graduates with technical management knowledge who have gone on to work for leading national and international companies and organizations. In fact, system wide, 93% of DeVry's June '06, October '06 and February '07 graduates in the active job market were employed in their fields within 6 months of graduation at an average salary of \$42,000.

At DeVry, students can pursue their education either full-time or part-time and evening or online classes to accommodate busy schedules. I encourage fellow APICS members to learn more about BSTM and whether it can help them advance their careers.

Thank you,  
**John Gariano**  
 DeVry University/St. Louis Park

# thank you volunteers!

The Twin Cities Chapter would like to thank and recognize the following members for their participation in the item writing workshop:

- **Thelma Stibitz, CPIM**
- **Jim Ogren, CFPIM, CIRM**
- **Orville Vaughn, CPIM**
- **Brian Merkel, CPIM, CSCP**
- **Joe Soule', CPIM**
- **Ron Parker, CFPIM**
- **Les Forman, CFPIM, CIRM, CSCP**
- **Scott Imhoff, CFPIM, CIRM, CSCP**

Your dedication and support of the APICS body of knowledge is appreciated.

# now available for apics members

*The 2007 International Conference Proceedings* and the new 12th edition of the *APICS Dictionary* are now available to all members at no cost through the APICS Bookstore at 800/444-2742.

**Order your copy today!**

## volunteers needed:

### Education Policy Committee is Seeking Volunteer

#### Director of Instruction and Student Materials

The Ed Policy committee is looking for someone to fill the position of Director of Instructor and Student Materials. This is a great way to network and hone leadership skills.

This person would be responsible for:

- arranging for the transfer of instructor kits between instructors
- updating instructor materials as needed
- ordering student materials
- managing and storing inventory

Looking for a detail oriented individual who is willing to commit an average of 5 hours per month with busy times three times a year. The ideal candidate would have production and inventory control experience.

*For more information, please contact Judy Olson at [jmolson@arizant.com](mailto:jmolson@arizant.com) or the Chapter Office at 952/941-7305.*

### Academic & Career Development Committee is Seeking Volunteers

If you're interested in working with college students and professors at local colleges we can use your help. The VP of Academic & Career Development needs volunteers in the following areas:

- Creation of New Student APICS Chapters
- Ongoing Support of New & Existing Student Chapters
- Recruiting New Academic Practitioners as APICS Members
- Involving Student Chapter Members in Local and National APICS Programs

Time requirements would be 4-8 hours per month during the academic year.

*If you're interested in helping with the student chapter(s), please contact Jolyn Stacy at [jolyn.stacy@medtronic.com](mailto:jolyn.stacy@medtronic.com) or Don Adamek at [adamek@pro-ns.net](mailto:adamek@pro-ns.net) or the Chapter Office at 952/941-7305.*

### Seminar Committee is Seeking Volunteers:

APICS Seminar committee is looking for two high-energy, creative, ambitious, talented and committed individuals who have the drive to make a difference in their professional careers. If you have the passion to help drive change thru the APICS body of knowledge and have an interest in improving the APICS seminars you attend, then we need you. Make connections and professional relationships that will last a lifetime by volunteering 5 hours a month via phone, e-mail or in person at committee meetings.

*Interested candidates, please respond to Scott Heilman, Vice President Seminars, at [scott.heilman@mate.com](mailto:scott.heilman@mate.com) or 763/576-3614.*

### Have an interest in volunteering?

Contact the chapter office at 952/941-7305 or [dreddan@apicstc.org](mailto:dreddan@apicstc.org).

# important information regarding CIRM certification

As of June 1, 2008, the APICS CIRM program will be discontinued. Any candidate who wishes to earn the CIRM designation must pass all required exams before June 1, 2008.

## **APICS CIRM Exam Dates:**

First four CIRM exams: Throughout the months of January, March, and May 2008:

- Enterprise Concepts and Fundamentals (ECF)
- Identifying and Creating Demand (ICD)
- Designing Products and Processes (DPP)
- Delivering Products and Services (DPS)

## **Fifth and final CIRM exam:**

- Integrated Enterprise Management (IEM) Exam: December 10-16, 2007  
or March 29-April 6, 2008

## **Integrated Enterprise Management (IEM) Exam:**

The remaining two IEM exam administrations are scheduled for December 10-16, 2007 and March 29-April 6, 2008. After the March 29-April 6 administration window in 2008, the IEM exam will no longer be available.

Please note that APICS discontinued the eligibility requirements for the IEM exam. Candidates are no longer required to pass the first four CIRM exams before being allowed to take the IEM exam. Although candidates are strongly encouraged to take the first four CIRM exams before the IEM exam, APICS recognizes that increased flexibility is desired by in-process candidates because of the limited administration windows.

## **Registration Fees**

The 2008 CIRM exam registration fees for North America are as follows.

- APICS Members: \$160.00 per exam
- Nonmembers: \$195.00 per exam

If you have any questions about the CIRM program, please send an email to [service@apics.org](mailto:service@apics.org) or call APICS customer service at 800/444-2742.

## **APICS TAD**

(terminology, acronyms and definitions)

**C**

### **cost accounting -**

The branch of accounting that is concerned with recording and reporting business operating costs. It includes the reporting of costs by departments, activities, and products.

### **cost of goods sold-**

An accounting classification useful for determining the amount of direct materials, direct labor, and allocated overhead associated with the products sold during a given period of time.

### **cost ratio plan-**

A variation of the weighted-point plan of supplier evaluation and selection. The cost ratio is obtained by dividing the bid price by the weighted scores determined by the weighted-point plan. This procedure determines the true costs by taking into account compensating factors. Suppliers are selected and/or evaluated based on the lowest cost ratio.

*We welcome your feedback or suggestions for vocabulary to be highlighted in future issues. Send them to Natalie Dietz at [ndietz@apicstc.org](mailto:ndietz@apicstc.org) or by phone at 763/413-2513.*

## **TWIN CITIES THEORY OF CONSTRAINTS LEARNING COMMUNITY**

The next session of the local TOC Learning Community will meet on Thursday, December 20th, from 4:30 to 6:30pm at the Ridgedale Library.

**If you are interested in more information  
about the TOCLC, contact:**

**Rick Bernett**  
**612/216-1629**  
**[rbernett@3sixtysolution.com](mailto:rbernett@3sixtysolution.com)**

**Sponsored by APICS Twin Cities Chapter**

You will earn 5 CPIM Certification Maintenance Points

The SEC and PCAOB have issued guidance for companies and their auditors relating to application of the Sarbanes Oxley Act (SOX) in 2007 and beyond. This long-awaited adjustment has been welcomed as it encourages a risk-based approach. Just how is the risk-based approach applied? What impact does it have on the number of controls or the testing performed in Procurement and Inventory?

**Course topics:**

- Understand the life-cycle of SOX 404
  - How it originated and what the future holds
- Testing the Control Environment
- What to expect from external audits
- Understand Process Controls and Risk Assessments
  - Control Considerations: Key vs. Non-Key, Preventative vs. Detective and Manual vs. Automatic
  - Internal Control Requirements
  - SEC Guidance

**Areas of discussion will include:**

Vendor Setup, Purchase Order Processing, Inventory Management, Segregation of Duties, Outsourcing and more

**About the Presenter:**

Kathryn Zerr Quam, CPA, MBA, CISA, is a Practice Director at Hudson Financial Solutions in Denver and has been developing, managing, and implementing Sarbanes Oxley lifecycle projects for the past 4 years. She has guided companies through risk assessment, control selection, and testing of initial efforts and managed several compliance efforts for 3 years responding to changes in the guidance by reducing controls and streamlining compliance efforts.

**Date/Time:**

January 9, 2008  
12:00 noon – 5:00 pm

**Cost:** Payment due at time of registration  
APICS Member \$195; Non-member \$210; Student \$195

**Location:**

Ridgedale Library / Regional Center  
12601 Ridgedale Dr - Minnetonka, MN 55305

**Register:**

Mail: APICS Twin Cities Chapter  
10313 Virginia Rd. - Mpls., MN 55438  
Phone: 952/941-7305 Fax: 952/ 941-8668

**Registration Deadline:**

Registrations and cancellations must be received by Friday, Dec. 28. Refund requests (other than medical emergencies) cannot be honored.

**Questions:**

952/ 941-7305 or dreddan@apicstc.org

**Sarbanes-Oxley Workshop Registration Form**

ID#: \_\_\_\_\_ Name: \_\_\_\_\_

Phone: \_\_\_\_\_ Company: \_\_\_\_\_

Address: Check one  Home  Business

Street: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Email: \_\_\_\_\_

Check enclosed (Payable to APICS Twin Cities Chapter)

Charge to  Visa  American Express  Master Card

Account#: \_\_\_\_\_ Card Verification code: \_\_\_\_\_

Exp Date: \_\_\_\_\_ Signature: \_\_\_\_\_

*These courses are conducted solely for APICS members and members of the particular industries or professions served by the APICS organization*

**What Students are saying about Sarbanes Oxley Course:**

**ORACLE** "I would recommend a good overview like this class to any IT professional. Awareness is key to success with SOX issues. Great class!" **Doug Millhollan, Oracle, USA**



"Good overview, yet specific examples of how it pertains to materials management. ISO auditing skill set aligns closely with this. Great class!" **Triche Guenin, President, Partners Through Change, Inc.**



"The information provided for SOX was presented in a way that you could see the big picture, yet understand enough detail to allow an appropriate and usable understanding of the process." **Judy Billiard, Buyer**



"After this class I may not be a SOX expert, but I feel I could have an intelligent conversation on what SOX and SOX compliance is." **Stewart Harris, Principal Consultant, Solbourne**



"Very informative. Not only does this inform me what to expect, but also shows me how to apply what I've learned." **Fred Morley, Consultant, MSS Technologies, Inc.**



"A good introduction to SOX. Very good at translating 'accountantese' into the language of Operations." **Mike Hurlbut, Inventory Reporting Manager, Avaya, Inc.**

## What is APICS?

APICS, The Association for Operations Management, is the global leader and premier source of the body of knowledge in operations management, including production, inventory, supply chain, materials management, purchasing and logistics. Since 1957, individuals and companies have relied on APICS for its superior training, internationally recognized certifications, comprehensive resources, and worldwide network of accomplished industry professionals.

## What is the Twin Cities Chapter?

The Twin Cities Chapter is the largest chapter in the entire APICS international organization. The Chapter membership exceeds 1,100 representing more than 500 companies, and provides services to its members in Minnesota, Wisconsin, North and South Dakota, and Iowa. Established in 1949, the Twin Cities Chapter is the recipient of the highest award given by APICS worldwide, the Platinum Award, for the past 13 consecutive years.

The Twin Cities Chapter promotes APICS goals by providing networking resources, monthly professional development meetings, certification and educational classes, and publications to members and their companies that lead to improved profits and advance their professional knowledge and enhance career advancement.

## Company Coordinators

Company Coordinators are volunteer spokes-persons for APICS within their companies. For a complete listing of company coordinators, check the chapter website at [www.apicstc.org](http://www.apicstc.org). If you would like to volunteer to be a coordinator for your company, call the chapter office at 952/941-7305 or email [dreddan@apicstc.org](mailto:dreddan@apicstc.org).

## Executive Council

President	<b>Jolyn Stacy</b> , CPIM, CSCP	Medtronic
Past-President	<b>Jim Ogren</b> , CFPIM, CIRM	
President-Elect	<b>David VanValkenburgh</b> , CFPIM, CSCP	Cummins Power Generation
December 2007	<b>Joe Soule'</b> , CPIM	3M
December 2008	<b>Jim O'Keefe</b> , CPIM	Boston Scientific
December 2009	<b>Nancy Norman</b> , CFPIM	

### MEMBERSHIP INFORMATION, CHANGE OF ADDRESS & PRIVACY REQUEST FORM

#### Membership Benefits

- Chapter monthly newsletter
- Monthly APICS - *The Performance Advantage*
- Society Conference Proceedings
- Quarterly journal from Society
- Advance notice and reduced fees for meetings, seminars & workshops
- Resume file and job posting opportunity
- Lending library
- Salary survey and job descriptions

Check here and fax to 952/941-8668 to exclude your name from rented or traded mailing lists. Telemarketing use of APICS mail lists by sources other than APICS is strictly prohibited.

I would like to join APICS, please send me an application form.

I have changed my mailing address.

Preferred mailing address:  home  business

Name \_\_\_\_\_

Company \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zipcode \_\_\_\_\_

Business Phone \_\_\_\_\_

Mail or fax to APICS Twin Cities Chapter fax: 952/941-8668

#### Newsletter Editor:

**Natalie Dietz, CPIM**  
APICS Twin Cities Chapter  
763/413-2513  
[ndietz@apicstc.org](mailto:ndietz@apicstc.org)