

**Professional Development Meeting to be held on Tuesday, April 8, 2008**

## the beauty of uncertainty

**In a world of constant change there**

**are no answers, only questions.** Change is something we need to develop an ability to do. It's not just an activity to take part in. Through growing in emotional intelligence, understanding organizational culture, and learning the essence of leadership, we are better equipped to be open to change, to open up creative thinking in ourselves, and to foster it in our organization.

Uncertainty can be a journey of discovery and exploration. It can lead us to share ideas and energy and to extend ourselves out beyond what is comfortable.

**Learning Objectives:**

- 1) Innovation
- 2) Creative Thinking
- 3) Optimism

Bob will share his insights on how to not only survive uncertainty but how to thrive during it! Then, we'll discover how to foster this attitude in ourselves and in our peers and our teams.



**Presented by:  
Bob Brattland,  
University of St. Thomas**

**About the presenter:**

**Bob Brattland** is a change agent, fostering growth in emotional intelligence, understanding the power of culture and leadership greatness in order to lead organizations into the 21st century. His passion for learning and teaching have been recognized by industry and students at St. Thomas for many years. Creator of the award-winning "The Leader and Leadership in Manufacturing" course, Brattland is a purveyor of leadership as both art and practice. He has more than 40 years of manufacturing experience at such companies as Univac, Control Data, ADC Corporation and ETA Systems. Brattland is an enthusiastic teacher in the School of Engineering and Technology Management and MBA programs at the University of St. Thomas.

■  
**Meeting Date**

Tuesday, April 8, 2008

■  
**Location**

**Hilton Minneapolis/Bloomington**  
3900 American Boulevard, West  
Bloomington, MN 55437  
  
952/893-9500

■  
**Schedule**

<b>Registration &amp; Networking</b>	5:00 pm
<b>Dinner</b>	6:00 pm
<b>Announcements/Break</b>	6:45 pm
<b>Presentation/Q&amp;A</b>	7:00 pm
<b>Closing</b>	8:00 pm

**Make your reservations before noon on Thursday, April 3, 2008.**

**Reservation Policy:** Space is limited and reservations are required. Call the APICS chapter office at 952/941-7305, fax 952/941-8668, or email dreddan@apicstc.org. **before noon** on Thursday, April 3rd. APICS is responsible for all meal reservations, including no-shows. No-shows and cancellations received after April 3rd will be billed. *A vegetarian option is available if ordered in advance at the time of registration.*

**Payment Options:** Pre-pay by phone, fax or email with VISA, Master Card or American Express, or pay at the door with cash or check. We cannot accept credit card payments at the door. **APICS Members: \$35. Nonmembers: \$45. Full-time Students: \$15.**

**For additional information on APICS TWIN CITIES CHAPTER visit our website:**

**[www.apicstc.org](http://www.apicstc.org)**

ph 952/941-7305 fx 952/941-8668

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**BOARD OF DIRECTORS COLUMN**

**by Stephen Patten, CPIM**

Vice President Finance

**Why I completed my APICS certification?**

My professional experience is from a non-traditional background for an APICS member. I perform the Controller duties for Reynolds Food Packaging Converting in Rogers, MN. Since I have been at this location, the company has changed ownership four times and there has been the same number of system implementations. In today's environment, an individual needs to have the ability to adapt to change. My Operations Manager challenged me to complete the certification process, so that I would develop a better understanding of the company's operations. One year later, I had completed my certification process for CPIM.

The CPIM certification has benefited me in three ways: 1) It has helped to improve communication between operations and accounting during the reporting of financial results; 2) The global aspects of planning have been beneficial for the development projects related to system implementations; and 3) APICS planning techniques are used in the annual budgeting process.

**Improved communication with operations**

In some companies, Operations has the feeling that it's an evil omen when accounting is

coming into their office because they are the bearer of bad news. My approach has been to provide operations management with the tools to explain our current situation and the opportunities for improvement in the future. An example of the first situation would be related to our conversion revenues. They were not meeting budgeted expectations, and I provided operations with an analysis that showed lower margins and sales volumes were not meeting budgeted expectations. I provided operations with an analysis that showed lower margins and sales volumes were the contributing factors, and that our overall conversion cost had been declining. This information was useful for management to show that a major portion of the metric was out of their control, and they had been improving in the areas where they had control.

The second situation would be related to production performance. It is crucial that non-financial data is provided on a timely basis such as scrap rates, quality issues and downtime hours. These crucial metrics are beneficial in reducing waste and non-value added cost.

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## BOARD OF DIRECTORS COLUMN

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### System implementations

The CPIM training provides an individual with a global perspective of most computer systems and how each activity is interrelated. The bill of material and routing provide planning with the material and machine hour requirements for scheduling, but at the same time this information is used by accounting to determine the cost of the product. These two systems work in tandem to provide an optimized process for the business. At the present time, I am working on a process that will allow our location to backflush all components to the job because the process of issuing plastic to the job is a non-value added process, and these individuals could be troubleshooting other problems related to the process.

### Annual budget

The annual budget follows the same thought process as an SOP plan. The training from the CPIM classes gave me the foundation to develop our location's annual budget. The budget starts at the top level with the sale forecast and flows into the machine hours, staffing and materials requirements for the year.

In conclusion, the CPIM and the CSCP certification process benefits the corporation as a whole. I would highly recommend that all accounting staff complete their APICS certifications. The benefits of the certification would be that these individuals would develop a better understanding with operations and that the improved communication would help the company as a whole. In today's economy, all resources need to work together to reduce non-value added activities and to improve the overall skill level of the employees.

## volunteers needed:

### Academic & Career Development Committee is Seeking Volunteers

If you're interested in working with college students and professors at local colleges we can use your help. The VP of Academic & Career Development needs volunteers in the following areas:

- Creation of New Student APICS Chapters
- Ongoing Support of New & Existing Student Chapters
- Recruiting New Academic Practitioners as APICS Members
- Involving Student Chapter Members in Local and National APICS Programs

Time requirements would be 4-8 hours per month during the academic year.

*If you're interested in helping with the student chapter(s), please contact Jolyn Stacy at [jolyn.stacy@medtronic.com](mailto:jolyn.stacy@medtronic.com) or Don Adamek at [adamek@pro-ns.net](mailto:adamek@pro-ns.net) or the Chapter Office at 952/941-7305.*

### Seminar Committee is Seeking Volunteers:

APICS Seminar committee is looking for two high-energy, creative, ambitious, talented and committed individuals who have the drive to make a difference in their professional careers. If you have the passion to help drive change thru the APICS body of knowledge and have an interest in improving the APICS seminars you attend, then we need you. Make connections and professional relationships that will last a lifetime by volunteering 5 hours a month via phone, e-mail or in person at committee meetings.

*Interested candidates, please respond to Scott Heilman, Vice President Seminars, at [scott.heilman@mate.com](mailto:scott.heilman@mate.com) or 763/576-3614.*

### Have an interest in volunteering?

Contact the chapter office at 952/941-7305 or [dreddan@apicstc.org](mailto:dreddan@apicstc.org).

# what is coming up?\*

### Chapter Board/Committee Meetings

- APR 15 Board of Directors Meeting
- APR 23 Education Policy Committee Meeting

### Upcoming Professional Development Meetings

- MAY 13 What does Standardized Leadership Mean? Presented by: Michael Benner, Honeywell Location: Hilton, Minneapolis/Bloomington
- JUN 10 To be announced Jax Café, Minneapolis

### Education Programs Certification:

#### CPIM Certification Review Classes:

- MAR 10 Spring Term Classes Begin
- MAR 13 DSP Fast-Track Class/ ECO 2.5 Day-Class starts
- APR 10 ECO Fast-Track Class
- APR 17 SMR 2.5-Day Class starts
- MAY 8 SMR Fast-Track Class

#### CSCP Eligibility Application Deadlines:

- APR 25 Eligibility Application Deadline for June Exam

#### CSCP Exam Registration Deadlines:

- MAY 9 Exam Registration Deadline for June Exam

#### CSCP Exam Dates

MAR 15, 2008; JUN 21, 2008

#### Details on all chapter events

**can be found at [www.apicstc.org](http://www.apicstc.org).**

**\*All programs listed are subject to change.**

#### Upcoming Certification Exam Dates

#### CPIM - Certified in Production & Inventory Management

Call 800/ 274-8399 Basics of Supply Chain Management, Master Planning of Resources, Detailed Scheduling & Planning, Execution & Control of Operations, Strategic Management of Resources

#### CIRM - Certified in Integrated Resource Management

MAR, MAY Enterprise Concepts & Fundamentals, Fundamentals, Identifying & Creating Demand, Delivering Products & Services, Designing Products & Processes

MAR 29-

APR 6\* Integrated Enterprise Management \*Final IEM Exam Offering

*Note: As of June 1, 2008, the APICS CIRM program will be discontinued. Any candidate who wishes to earn the CIRM designation, must pass all required exams before June 1, 2008.*

**To register for certification exams, call Pearson Vue at 800/274-8399**

*Deadline for entries for MAY 2008 Update is MAR 15.*

# APICS announces new membership dues structure

The APICS Board of Directors approved a new membership dues structure beginning April 1, 2008. The focus for APICS has always been on providing the value that members seek to improve their on-the-job performance, advance in their careers, and thrive as operations management professionals. The new dues structure will provide greater support and resources to APICS partners (chapters, districts, and IAs) who deliver programs locally.

Member association dues will increase from \$110 to \$150 for professional members. Professional members belonging to the Twin Cities Chapter will continue to pay \$55 for the chapter portion (no increase in Chapter dues), for a total annual dues amount of \$205 for professional members.

The dues will change from \$110 to \$200 for domestic members-at-large. These members do not qualify for Chapter benefits/discounts. The dues amount for retired members will change from \$55 to \$75, plus chapter dues if applicable. There are no changes to academic, student, and international associate fees.

The enterprise membership (formerly "corporate membership") will change to a tiered structure. APICS will offer enterprise members the opportunity to add additional members based on a sliding scale (illustration below). The current group membership structure will be phased out and current group members will transition to enterprise members as memberships come up for renewal.

Enterprise Membership/Group Membership  
(Effective April 1, 2008)

Total # of Members	Amount Per Member	APICS Corporate	Local Chapter
5 – 24	\$200	\$150	\$50
25 – 99	190	\$140	\$50
100 >	180	\$130	\$50

The new dues structure support will enhance the capabilities of APICS partners with support from corporate office funded field staff, funding to deliver enhanced member benefits and services locally, and new and enhanced tools and resources for chapter leaders.

APICS will continue to enhance association programs and services. Already, members can take advantage of new and enhanced benefits in 2008. Many of these benefits are accessible online at [www.apics.org/membership](http://www.apics.org/membership).

APICS members benefit from these new and enhanced programs and services:

## Local Chapters

The Twin Cities Chapter offers localized services, which include educational programs, certification review courses, career placement opportunities, plant tours, and networking.

APICS is pleased to add value to membership with these new and enhanced programs and services for members:

## Educational Programs

Updated! APICS International Conference & Expo

APICS is revitalizing our annual conference and elevating the experience with more plant tours, integrated learning paths and key industry presenters. Also, new this year, APICS members can ensure they have today's marketable skills with a visit to the APICS Career Fair. Members save 10 percent off conference registration. Learn more at [www.apicsconference.org](http://www.apicsconference.org).

## New! APICS Live Learning Center

The APICS Live Learning Center gives APICS members and conference attendees unlimited, complimentary access to presenter manuscripts and PowerPoint presentations from the educational sessions. An audio file compilation of APICS 2007 educational sessions is available for purchase. Members and conference attendees can visit [www.apicsconference.org](http://www.apicsconference.org) or contact an APICS Customer Support associate at 800/444-2742 or 703/354-8851 or [service@apics.org](mailto:service@apics.org).

## Updated! APICS Webinars

APICS Webinars provide convenient, online educational opportunities for members. More topics and expanded offerings are available. APICS also presents Webinars for volunteers and chapter leaders. A number of APICS Webinars are available on demand at member savings and free of charge at [www.apics.org/webinars](http://www.apics.org/webinars).

## Updated! APICS Career Center

The APICS Career Center is the online resource for operations management resources. Now the Career Center will host career development Webinars led by recognized career development experts offering practical tips on resume writing, career transition, and professional development. Only members post their résumés for review by potential employers and subscribe to the job alerts service. Members also receive discounts on job posting packages. Members have full access to the online APICS Career Center at [www.apicscareercenter.org](http://www.apicscareercenter.org).

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### Updated! APICS Courseware

APICS is expanding its APICS-developed course offerings including

- Finance for Operations Managers
- Global Sourcing
- Continually updated APICS courseware
- Major updates to APICS CSCP and APICS CPIM courseware in 2008
- Annual updates from 2008 forward.

### New! APICS/SAP Benchmarking Study

The APICS/SAP Benchmarking Study enables member companies to compare productivity through joint study. Complete the study online at [www.apics.org](http://www.apics.org).

### New! AMA Business and Management Training

APICS members can enhance their competitive edge with business and management training through the American Management Association, the leading force in business and management education. APICS members receive up to 30 percent off training along with news and Web site access. Visit [www.apics.org/benefits](http://www.apics.org/benefits).

### New! APICS and IBF Sales and Operations Planning Conference

APICS and IBF will cohost the Sales and Operations Planning Conference, located at the Renaissance Chicago O'Hare Suites Hotel in Chicago, Illinois, on June 19-20, 2008. The comprehensive sales and operations planning conference, "Best of the Best," will offer 10 different sessions for professionals on S&OP topics. Register at [www.apics.org](http://www.apics.org).

### Member Benefits

#### Updated! APICS Magazine

APICS magazine provides practical, industry-leading information with articles written by award-winning journalists. APICS magazine will introduce a new mix of digital and print content including:

- Seven issues of the magazine during the year, with a greater, enhanced digital presence on the APICS Web site.
- More timely and valuable news updates online and via e-mail in between issues of APICS magazine.
- An enhanced digital version of the magazine that is more visually appealing to those who access the information online, enabling more reliable and timely delivery of the magazine to international members.

APICS magazine features innovative ideas and real-world strategies for inventory, materials, production, and supply chain management; planning and scheduling; purchasing; logistics; warehousing; and e-business solutions for professionals at every level of an organization. Members receive print copies in the mail, and can also read APICS magazine online at [www.apics.org/resources/magazine](http://www.apics.org/resources/magazine).

#### Updated! APICS Dictionary, 12th edition

APICS members receive a complimentary copy of the APICS Dictionary, the standard for terms and definitions in the inventory and supply chain management field. The 12th edition, published October 2007, contains more than 4,000 essential terms. Members can request their copy at [www.apics.org/freedictionary](http://www.apics.org/freedictionary).

#### Back by Popular Demand! P&IM Journal

The Production and Inventory Management Journal publishes original research that has a significant affect on operations management. Anticipate more information on the journal in 2008.

### New! Aberdeen Research

APICS members have full access to the Aberdeen Research Archive that contains more than 5,000 documents focused on the global value chain (a \$995 value). Research channels include current, relevant information on supply chain, manufacturing, information technology, finance, retail, human resources, and product research and development. Visit [www.apics.org/benefits](http://www.apics.org/benefits).

APICS continues to offer these indispensable professional development resources.

### APICS Certification

APICS members pursuing certification enjoy savings averaging 25 percent on certification preparation classes, review materials, and testing fees. Members belonging to chapters can more effectively work through the certification process by taking chapter review courses and participating in study groups.

### APICS Learning Communities

APICS Learning Communities are forums where members can gather regularly to share ideas, develop best practices, and find solutions to everyday challenges in operations management. Visit APICS Learning Communities at [www.apics.org/communities](http://www.apics.org/communities).

### APICS Web Site

APICS members can access exclusive, members-only content on the APICS Web site. Members can use the site to research pressing issues using the searchable Publications Database, stay abreast of industry terms and definitions using the online APICS Dictionary, obtain white papers and free APICS Webinars On-Demand on operations management topics, and other valuable industry information.

APICS is committed to ongoing development of membership programs and services and welcomes suggestions for ways to enhance member value. Contact your local chapter or APICS Chapter Relations at 800/444-2742, extension 2324, or send an e-mail to Chapter Relations at [chapel@apics.org](mailto:chapel@apics.org).

*Note: All individual professional members have the option to renew their membership on or before March 31, 2008, at the current member renewal rate.*

# the value of APICS

## *Effectively communicating the objectives of APICS and its chapters*

In an effort to better understand how APICS chapters view their responsibilities to members—as well as their opportunities to help improve retention rates and grow the membership—APICS magazine Managing Editor Elizabeth Rennie asked a few chapter leaders the following questions. APICS Chief Executive Officer Abe Eshkenazi, CSCP, CPA, CAE, also lent his insights.

### **Why do people join APICS?**

APICS members are looking for ways to help them remain relevant in their careers and competitive within their organizations.

People join the organization first and foremost for personal development: to make themselves more competitive and to advance in their careers. Certification is an opportunity to validate the education and competency that a member brings to the table. They also seek education via conferences, professional development meetings, the APICS body of knowledge (BOK), and training opportunities. In addition, members network with colleagues in order to discuss problems at work, determine the right tools and solutions for their businesses, and to find employment.

Organizational development is another key reason for joining. As John Newlyn, CFPIM, CIRM, CSCP, C.P.M., and president of the San Joaquin Valley Chapter, explains, “Most of our members are supported by their companies, which tells me that the companies see value in their APICS membership . . . For example, if you send an employee to APICS and, as a result, they reduce your firm’s average inventory by \$10,000—assuming a 20 percent carrying cost, you’ve saved \$2,000 during the first year of their membership. Spending \$200 on dues to save \$2,000: What a great investment.”

### **What is the value of APICS membership?**

While value means different things to different people, Eshkenazi says he hopes people choose to be members because of the content and value APICS provides, not the price of membership itself.

It’s about the value APICS members perceive, and value is at the heart of the matter. APICS leaders agree that, in order to assuage concerns about the recent dues increase, the organization must remain focused on continuing to provide member value year after year. In order to help chapter leaders communicate this value, the following list of initiatives are being supported by the additional dues:

- APICS is expanding its course offerings to include finance for operations managers and global sourcing.
- APICS courseware will be continually updated. This includes major advancements to CSCP and CPIM courseware in 2008.
- More APICS Webinars-On-Demand, new career development Webinars, and expanded Webinar offerings will be available.
- The new APICS/SAP Benchmarking Study will enable APICS member companies to compare productivity through joint study.

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- The APICS Web site will feature new design, heightened capabilities, and greater functionality.
- APICS magazine will be repositioned to offer a mix of digital and print content for every issue and additional digital content in between issues. Also, a new digital delivery option will provide faster, more reliable delivery to members. This is especially valuable for international members, who experience unreliable delivery of hard copies.
- APICS members will have exclusive access to Aberdeen Resources. This major online research repository is focused on the global, technology-driven value chain.
- Members will receive discounts to the American Management Association, the largest nonprofit training organization. They also will receive member pricing and access to public seminars and exclusive Web site content.
- The Production and Inventory Management Journal will be relaunched in 2008.

### **Who reaches APICS members?**

APICS chapters have the most significant contact with APICS members. Eshkenazi explains, "Chapters have the primary responsibility to provide a touch point for members, and they do so much more than APICS corporate can. Chapters need to emphasize membership and the value membership provides."

While providing education is vitally important, chapters also provide a context in which members network, enhance their leadership skills, and gain valuable career knowledge. These benefits are what the member experience truly involves.

The Twin Cities Chapter is always looking for new ways to meet and exceed the needs of its members. Send us your feedback and suggestions to [dreddan@apicstc.org](mailto:dreddan@apicstc.org).

"If you're handing out the membership for free, it has no value," Eshkenazi says.

"We need to better communicate the value of membership and encourage our members to become invested in their own success."

## welcome new members

**Scott Abram**

**Brian Bade**

**Charles Barrett**

**W. Miles Beck**  
Dalsin Industries

**Dawn Brown**

**Donald Divine**

**Stacy Ferrera**  
Waymar Industries

**Marc Gendry**  
The Toro Company

**Eric Geyen**  
Datum-A-Industries

**Judith Hartmann**

**Eric Johnson**

**Misty Kendall**  
Bachler Manufacturing

**Eric Kriegisch**  
Polaroid Consumer Electronics, LLC

**Yogendra Lakhwara**

**Paul LaManna**

**Amy Moe**  
EnteroMedics, Inc.

**Govindaraj Ramasamy, CPIM, CSCP**

**Jason Sabraski**  
Remmele Engineering Inc.

**Joseph Stackhouse**

**Michael Worwa**

## have your continuous improvement efforts stalled?

Plan now to attend our next APICS TOC Learning Community with a group of inquisitive people to discover how the evolving practices of continuous improvement, innovation and project leadership can be used to leverage your initiatives for driving increasing manufacturing capacity and quality.

This is an opportunity for real dialogue among peers and facilitated by TOC experts.

If you have a problem, concern, or irritation in your organization that you would be willing to share in future meetings, let us know and we will have some fun applying some of the various TOC tools/approaches to it!

Any APICS member is welcome who has an interest in TOC. The meetings this year will be the 3rd Thursday of the month, from 4:30-6:30 at Ridgedale Library. The time is set so we can avoid the traffic hassles. We normally go to Champps after the meeting for food and beverages.

Upcoming meeting dates are 3/20, 4/17 and 5/15

*Hope to see you!*

**If you are interested in more information about the TOCLC, contact:  
Rick Bernett  
612/216-1629  
rbernett@3sixtysolution.com**

## important information regarding CIRM certification

As of June 1, 2008, the APICS CIRM program will be discontinued. Any candidate who wishes to earn the CIRM designation must pass all required exams before June 1, 2008.

### **APICS CIRM Exam Dates:**

First four CIRM exams: Throughout the months of March and May 2008:

- Enterprise Concepts and Fundamentals (ECF)
- Identifying and Creating Demand (ICD)
- Designing Products and Processes (DPP)
- Delivering Products and Services (DPS)

### **Fifth and Final CIRM Exam:**

- Integrated Enterprise Management (IEM) Exam: March 29-April 6, 2008

### **Integrated Enterprise Management (IEM) Exam:**

The final IEM exam administration is scheduled for March 29 - April 6, 2008.

After the March 29-April 6 administration window in 2008, the IEM exam will no longer be available.

Please note that APICS discontinued the eligibility requirements for the IEM exam. Candidates are no longer required to pass the first four CIRM exams before being allowed to take the IEM exam. Although candidates are strongly encouraged to take the first four CIRM exams before the IEM exam, APICS recognizes that increased flexibility is desired by in-process candidates because of the limited administration windows.

### **Registration Fees:**

The 2008 CIRM exam registration fees for North America are as follows.

- APICS Members: \$160.00 per exam
- Nonmembers: \$195.00 per exam

If you have any questions about the CIRM program, please send an email to [service@apics.org](mailto:service@apics.org) or call APICS customer service at 800/444-2742.



### Online CPIM Review Courses

Fox Valley Technical College  
[www.fvtc.edu/cpim](http://www.fvtc.edu/cpim)

- Interactive Learning
- Self-Paced
- Industry-experienced Instructors
- FVTC online delivery since 1994
- Customized delivery available
- Video on CD
- 95% pass rate




For more information, contact  
Anne Haberkorn, CFPIM, CIRM, Jonah  
(920) 996-2897

# Conference Update:

Plan to attend the event that will help you find **cool solutions** to the **hot issues** you face each day at work.

## 2008 APICS International Conference & Expo September 14-16, 2008 Kansas City, Missouri

### Registration opens this month

This year, we've built a conference based on the issues you submitted to us to help you meet your professional challenges head on.

#### New at APICS 2008:

This year, APICS International Conference & Expo will help you get the information you need about the latest trends, practices, and research. One of the areas of focus this year will be on building a lean and green supply chain.

Learn from experts in green and sustainable operations, such as general session speaker John Replogle, CEO, Burt's Bees. Discover how Burt's Bees broke the mold, and maintained profits and productivity, by incorporating sustainability into the company mission.

Learn more by visiting the APICS website at:  
<http://www.apics.org/education/conference/default.asp>.

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*To protect the privacy of members and prevent unwanted solicitations, consumer fraud schemes, and junk mail, our membership information remains unavailable, in any format, to anyone not affiliated with APICS.*

## APICS TAD (terminology, acronyms and definitions)

**C** **change management -**  
The business process that coordinates and monitors all changes to the business processes and applications operated by the business as well as to their internal equipment, resources, operating systems, and procedures. The change management discipline is carried out in a way that minimizes the risk of problems that will affect the operating environment and service delivery to the users.

**f** **feedback-**  
The flow of information back into the control system so that actual performance can be compared with planned performance.

**U** **uncertainty-**  
Unknown future events that cannot be predicted quantitatively within useful limits; for example, an accident that destroys facilities, a major strike, or an innovation that makes existing products obsolete.

*We welcome your feedback or suggestions for vocabulary to be highlighted in future issues. Send them to Natalie Dietz at [ndietz@apicstc.org](mailto:ndietz@apicstc.org) or by phone at 763/413-2513.*

## What is APICS?

APICS, The Association for Operations Management, is the global leader and premier source of the body of knowledge in operations management, including production, inventory, supply chain, materials management, purchasing and logistics. Since 1957, individuals and companies have relied on APICS for its superior training, internationally recognized certifications, comprehensive resources, and worldwide network of accomplished industry professionals.

## What is the Twin Cities Chapter?

The Twin Cities Chapter is the largest chapter in the entire APICS international organization. The Chapter membership exceeds 1,100 representing more than 500 companies, and provides services to its members in Minnesota, Wisconsin, North and South Dakota, and Iowa. Established in 1949, the Twin Cities Chapter is the recipient of the highest award given by APICS worldwide, the Platinum Award, for the past 13 consecutive years.

The Twin Cities Chapter promotes APICS goals by providing networking resources, monthly professional development meetings, certification and educational classes, and publications to members and their companies that lead to improved profits and advance their professional knowledge and enhance career advancement.

## Company Coordinators

Company Coordinators are volunteer spokes-persons for APICS within their companies. For a complete listing of company coordinators, check the chapter website at [www.apicstc.org](http://www.apicstc.org). If you would like to volunteer to be a coordinator for your company, call the chapter office at 952/941-7305 or email [dreddan@apicstc.org](mailto:dreddan@apicstc.org).

## Executive Council

President	<b>Jolyn Stacy</b> , CPIM, CSCP	Medtronic
Past-President	<b>Jim Ogren</b> , CFPIM, CIRM, CSCP	
President-Elect	<b>David VanValkenburgh</b> , CFPIM, CSCP	Cummins Power Generation
December 2008	<b>Jim O'Keefe</b> , CPIM	Boston Scientific
December 2009	<b>Nancy Norman</b> , CFPIM	
December 2010	<b>Greg Giese</b> , CPIM	Diversified Dynamics

### MEMBERSHIP INFORMATION, CHANGE OF ADDRESS & PRIVACY REQUEST FORM

#### Membership Benefits

- 1 Chapter monthly newsletter
- 2 Monthly APICS - *The Performance Advantage*
- 3 Society Conference Proceedings
- 4 Quarterly journal from Society
- 5 Advance notice and reduced fees for meetings, seminars & workshops
- 6 Resume file and job posting opportunity
- 7 Lending library
- 8 Salary survey and job descriptions

Check here and fax to 952/941-8668 to exclude your name from rented or traded mailing lists. Telemarketing use of APICS mail lists by sources other than APICS is strictly prohibited.

I would like to join APICS, please send me an application form.

I have changed my mailing address.

Preferred mailing address:  home  business

Name \_\_\_\_\_

Company \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zipcode \_\_\_\_\_

Business Phone \_\_\_\_\_

Mail or fax to APICS Twin Cities Chapter fax: 952/941-8668

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Advancing Productivity, Innovation, and Competitive Success

