

Professional Development Meeting to be held on Tuesday, May 13, 2008

what does standardized leadership mean?

Not only does standard work help leaders integrate more efficiently with the factory and the supply chain, but it also is an agent in changing the organization's culture. Learn how standard work interconnects in the value stream of management. Also understand what the expectations are around the "best in class" leadership and how to integrate this into your daily process. Michael will provide some examples of how Honeywell currently integrates this into daily "Tier" meetings with the factory, other supporting functions, and upper level management. It will give you a better take on using this to help point out root causes and assign corrective actions.

Learning Objectives:

- 1 What standard work means for leadership
- 2 How standard work aligns with the value stream of management
- 3 Expectations around the best in class leadership



**Presented by:
Michael Benner,
Honeywell Inc.**

About the presenter:

As Location Director for Golden Valley, one of the Environmental Combustion Controls North American plants, a division of the Automation and Control Solutions Business, **Michael Benner** is responsible for delivering performance and productivity commitments of this \$140 million revenue plant. In this role, Michael has direct responsibility for operations, manufacturing engineering, materials, quality, tactical purchasing and continuous improvement. He also leads the plant's environmental, health and safety group.

Read more about Michael Benner on page 3

Meeting Date

Tuesday, May 13, 2008

Location

Hilton Minneapolis/Bloomington
3900 American Boulevard, West
Bloomington, MN 55437
952/893-9500

Schedule

| | |
|--------------------------------------|---------|
| Registration & Networking | 5:00 pm |
| Dinner | 6:00 pm |
| Announcements/Break | 6:45 pm |
| Presentation/Q&A | 7:00 pm |
| Closing | 8:00 pm |

Make your reservations before noon on Thursday, May 8, 2008.

Reservation Policy: Space is limited and reservations are required. Call the APICS chapter office at 952/941-7305, fax 952/941-8668, or email dreddan@apicstc.org before noon on Thursday, May 8th. APICS is responsible for all meal reservations, including no-shows. No-shows and cancellations received after May 8th will be billed. A vegetarian option is available if ordered in advance at the time of registration.

Payment Options: Pre-pay by phone, fax or email with VISA, Master Card or American Express, or pay at the door with cash or check. We cannot accept credit card payments at the door. **APICS Members: \$35. Nonmembers: \$45. Full-time Students: \$15.**

For additional information on APICS TWIN CITIES CHAPTER visit our website:

www.apicstc.org

ph 952/941-7305 fx 952/941-8668


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BOARD OF DIRECTORS COLUMN

by **Dana Sue McDonald**

Vice President Marketing & Sales

Hi! I'm the newest member of the Twin Cities Board of Directors. I joined the team in November after relocating from Omaha. I've been an APICS member since 1997 and an active member since 2000. I find the value that APICS adds is both professionally and personally very positive.

Why APICS? Why did I join APICS? My boss told me I had to! It was required to participate. I joined, but did little to participate or engage in the organization. Then, with an unexpected move to a Master Scheduler position, with NO applicable experience, I realized I needed some support. I turned to APICS and proceeded to get my CPIM Certification. The knowledge I gained supported a successful tenure as Master Scheduler. It helped link all the pieces together. From there, APICS was contagious! I started making friends and taking leadership opportunities to complement my professional portfolio.

I have heard a lot of opinions on the value of APICS. And to be honest, those with the negative comments are not involved in the organization. It offers the opportunity to share

ideas regarding work problems, seminars and classes to continue to develop your knowledge, and the ability to network for further promotional/change opportunities. Most of all, participating in APICS can be incredibly FUN!

The Twin Cities Chapter is the largest Chapter and there are numerous avenues to get involved. I challenge everyone to take advantage of the opportunity to strengthen your career through APICS: participate in the professional development meetings and seminars, promote classes for peers who struggle, and meet friends and colleagues who could give you the outside perspective on that company bottleneck that hasn't been solved. In our Chapter we have multiple volunteer positions. Anyone can volunteer . . . and all schedules can be accommodated . . . so even with little free time, there is a "fit" for you. It will strengthen our chapter AND develop professional diversity.

We look forward to seeing you at our next PDM, What Does Standardized Leadership Mean? It's at a new location in Bloomington on May 13th, so if you live on the south side of the cities COME JOIN US! SEE YOU SOON!

2007 - 2008 Twin Cities Chapter Board of Directors

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jolyn.stacy@medtronic.com

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skjogren@aol.com

what does standardized leadership mean?

[continued from page 1]

Michael became the Golden Valley Location Director in January of 2004, where he has led the implementation of the Honeywell Operating System (modeled after the Toyota Production System). He joined Honeywell in January 2003 as the Golden Valley Operations Quality Leader. Prior to joining Honeywell, Michael worked as Director of Operations at Cummins Power Generation (Onan), in Fridley, Minnesota.

During his 18 year tenure with Cummins he served in many roles including Director of Manufacturing, Plant Quality Leader, worldwide operations coordinator for the Cummins Production System (modeled after the Toyota Production System at NUMMI), small engine development manufacturing strategy leader, and worked in various manufacturing quality management and engineering roles.

Michael holds an MBA in management from Indiana University and a Bachelor of Science degree in mechanical engineering technology from Purdue University.

attention APICS certified members new opportunity: APICS partners with AST&L

As an APICS CPIM or APICS CSCP designee, you know how much professional certification programs can help you meet your career advancement objectives.

To enable you to pursue your professional goals, APICS is pleased to announce a partnership with the American Society of Transportation and Logistics (AST&L). Now APICS designees can obtain the AST&L Certification in Transportation and Logistics (CTL) on a fast track using their APICS certifications to waive some of the CTL requirements.

APICS CSCP designees can waive the elective Supply Chain Management module and APICS CPIM/CFPIM designees can waive the required Logistics Management module. This represents tremendous savings in time and up to \$490 for APICS members.

The benefits of the AST&L CTL program include:

- Understanding of key strategies for improving customer relationships
- Knowledge of how to increase the efficiency of supply chain operations
- Development of analytical skills necessary to identify ways to improve transportation, supply chain, and logistical processes

Statistics show that individuals with certifications experience greater recognition from employers and receive higher salaries and better job security. Take advantage of this valuable opportunity to build upon your APICS credentials and keep your career on the fast track.

To enroll in the AST&L CTL program, APICS members should visit the AST&L Web site and complete an exam registration form at <http://www.astl.org/i4a/pages/index.cfm?pageid=3333>. This form includes instructions on how to use APICS certifications to waive CTL exams. AST&L membership is required to participate in the AST&L CTL program, but the membership fee is waived with the purchase of the AST&L CTL exam.

For more information about the AST&L CTL program, APICS members are encouraged to visit the AST&L Web site at <http://www.astl.org> or contact AST&L Customer Support at 202/580-7270.

what is coming up?*

Chapter Board/Committee Meetings

- APR 15 Board of Directors Meeting
- APR 23 Education Policy Committee Meeting

Upcoming Professional Development Meetings

- JUN 10 To be announced
Jax Café, Minneapolis

Summer Break

No meetings in July and August

- SEP 9 Kickoff Meeting
Jax Café, Minneapolis

Seminar—Spring 2008

- JUN 6 VMI – A True Partnership
Mate Precision, Anoka
(Registration opens May 1st)

visit <http://www.apicstc.org/seminar.htm> for updated details.

Education Programs Certification:

CPIM Certification Review Classes:

- APR 10 ECO Fast-Track Class
- APR 17 SMR 2.5-Day Class starts
- MAY 8 SMR Fast-Track Class

CSCP Eligibility Application Deadlines:

- APR 25 Eligibility Application Deadline for June Exam

CSCP Exam Registration Deadlines:

- MAY 9 Exam Registration Deadline for June Exam

CSCP Exam Dates

JUN 21, 2008; DEC 13, 2008

Details on all chapter events

can be found at www.apicstc.org.

***All programs listed are subject to change.**

Upcoming Certification Exam Dates

CPIM - Certified in Production & Inventory Management

Call 800/274-8399 Basics of Supply Chain Management, Master Planning of Resources, Detailed Scheduling & Planning, Execution & Control of Operations, Strategic Management of Resources

CIRM - Certified in Integrated Resource Management

MAY Enterprise Concepts & Fundamentals, Fundamentals, Identifying & Creating Demand, Delivering Products & Services, Designing Products & Processes

Note: As of June 1, 2008, the APICS CIRM program will be discontinued. Any candidate who wishes to earn the CIRM designation, must pass all required exams before June 1, 2008.

To register for certification exams, call Pearson Vue at 800/274-8399

Deadline for entries for JUN 2008 Update is APR 15.



It is with great pleasure that the Twin Cities Chapter has chosen to honor the memory of Peter J. Berglund, CPIM, past-President, Vice President of Seminars, and Vice President of Programs by re-publishing one of his "classic" articles in the May edition of The Update annually. Pete passed away suddenly in May of 2006. His memory and presence remains strong in the Twin Cities Chapter of APICS.

MEMBER ARTICLE

putting frogs in wheelbarrows *technology without a strategy*

By Peter Berglund

Reprinted by permission, in memory of our comrade, our friend

I like to imagine a sales call from a technology salesman that goes like this: "Thank you for taking time to see me today, Mr. CEO. But I didn't come here today to talk about me. And I didn't come here to talk about my company. In fact, I didn't come here to talk about you. And I didn't come here to talk about your company."

Amid the squirming and nervous laughter, the CEO responds, "Don't waste my time; what the heck did you come here for?!"

And the killer rejoinder: "I came here today to talk about your customers! Because if we don't understand why your customers buy from you—and why they buy from your competition—we won't know how our technology can improve your market position."

Many people love technology for its own sake. They love being on the cutting edge and having the latest cool gear. But before you invest in technology, ask yourself, "If I buy this technology, will our customers notice a difference? Will they see a reduction in price or in lead-time? Will they notice any difference in the product or service we provide?"

Technology with Purpose

If the answer is not on the tip of your tongue, you might as well try putting frogs in wheelbarrows. Technology must enable a business strategy or it risks becoming the technological frog.

Business leaders have a keen understanding of their customers and how technology helps beat the competition. It is absolutely critical to understand the competitive advantage of technology for any chance of success. It's no surprise that market breakthroughs come from this understanding.

For instance, many people are not aware that:

- overnight package delivery did not come from the airlines, freight forwarders, the postal service or even UPS
- diet and caffeine-free soda didn't come from the industry giants Coke or Pepsi
- mountain bikes didn't come from large bike manufacturers like Schwinn

Of course, how can anyone forget what Mike Dell did to the personal computer industry? These breakthroughs weren't developed during three-day off-site strategy sessions where empowered cross-functional teams of diverse associates created a strategic plan in a three-ring binder. They were products of leaders who understood their market and the subtle differences between the "why's," the "what's" and the "how's." Even if you're not a natural leader, understanding these differences may help you avoid technological frogs—even if you're not Mike Dell.

The “What’s” and the “How’s”

If we examine these components a bit closer, it’s easier to apply them in our own companies. For example, in a typical company the board of directors provides the “why’s” for the organization. They wrestle with the tough issues that don’t have any clear right or wrong. They define the values that the company embraces. Once they have established the “why’s” and the values, they boil this down to a “what” and hire a CEO to achieve it.

The CEO knows “how” to achieve the “what” due to experience, smarts and drive. He or she translates the “how’s” into “what’s” for the staff. For example, the CEO, with the “know-how,” defines “what” is needed from a vice president of marketing; this “what” is needed from a vice president of operations; this “what” is needed from the vice president of engineering, and so on. Those vice presidents get hired because they know “how” to get the job done. The vice presidents then translate their “know-how” into the “what’s” that are in turn given to their charges. And so on down through each level of the organization.

This “what-how-what-how” process cascades down until the entry level, where it reverses. You hire entry-level people and show them the “how’s”—you explain how to do it and show them the steps. The higher up you go in an organization, the higher percentage of “what’s” vs. “how’s” until you reach the CEO and the board, which has the highest portion of “what’s.” A sure-fire way to eviscerate the energy and creativity of your middle managers is to tell them “what” to do and then criticize or condemn their “how’s.” Over time, this quells the best of people and frequently creates mayhem throughout the organization.

In some companies, however, like Subway or Mail Boxes Etc., the “how” cannot be challenged or modified at all. The CEO wouldn’t say, “Okay, Mr. Store Owner, your “what” is to make a sub sandwich of any type within two minutes” and then have him determine how to do it. No, the “how” is so carefully laid out that it can’t be touched or changed at all. (In a sense, it becomes a sacred “how.”)

So, when should you slay the sacred “how”? This is where we come back to our initial concepts of technology—customers and strategy. Mike Dell created a strategy by completely changing the “how” of personal computer manufacturing. Like Federal Express, Mail Boxes Etc., and RC Cola, each of these companies changed the “how” into a game-changing “what.”

Mission, Vision and Values

Knowing when to change the “what’s” and the “how’s” is a significant challenge to any organization—especially when it comes to strategy. If every employee changed the “how’s” at his or her leisure, it would result in uncontrollable chaos. But holding people back from innovation certainly is not a long-term strategy, either.

This is where Mission, Vision and Values (MVV) come in. Mission statements that use politically correct words like “empowered” or “global” usually confuse people and can actually make matters worse. The purpose of MVVs is to provide clarity and guidance to employees when evaluating courses of action.

The Mission statement describes your business. A good example is “We’re mountain climbers.” The Vision statement provides clarity of direction and goals: “We’re going to climb the five highest mountains in North America within five years.” These are simple, clarifying and quantifiable to nearly everyone. No one can doubt what they mean or what the organization is about. The Values statement is where we put the more fuzzy qualitative statements such as: “We value a clean environment and will not leave our garbage behind. We will reach the mountaintops unaided by re-supplies. We value sharing our knowledge with society”.

The idea is to make it so each person in the organization understands the MMVs completely, so that when a “how” is challenged, it becomes easier to determine which “how’s” are truly sacred and which ones become candidates for replacement. (This, of course, leads to a whole different topic of change management—one that will be left for another time.)

In business, determining the “what” of the strategy should always come before the “how.” But in the rush of excitement modern technology brings, it’s tough to remember that maybe, just maybe, calibrated ratchet pencils won’t make a difference to your customers, even though everyone thinks they’re cool. Without a clear understanding of customers and markets (i.e., a business strategy), technology is just another three-legged frog jumping out of the wheelbarrow of business.

welcome new members

Cliff Bannon

Douglas Bjerke
Hitchcock Industries

Tim Brennan
Bachler Manufacturing

Matt Clark
Bachler Manufacturing

James Conaway

Chad Drever
Bachler Manufacturing

Jeffrey Elofson

Max Gorainick

Janet Hale

Lynne Hoppenstedt
Rudolph Technologies

Louis Huether

Crystal Lamb
Rudolph Technologies

Gaetan Metra

Julia Militzer

Cathy Muldoon
Top Talent, Inc.

Douglas Patten
National Choice Bakery

Tom Petersen
Sixteen Tons Consulting

Cori Potter
Hitchcock Industries

Hollie Rehfeld

Cheri Schiller
Bachler Manufacturing

Randy Schmidt

Pat Spahn
Rudolph Industries

Joseph Wegleitner
Office Depot

Lori Wendorff

congratulations newly certified!

The Twin Cities Chapter recognizes the following members who completed the requirements for APICS CPIM certification (Certified in Production and Inventory Management).

Brett Shaw, CPIM Emerson Process Mgmt

Sudhir Kumar, CPIM

Skip Buckmiller, CPIM Lion Precision

Congratulations on your outstanding achievement!

new online APICS CSCP course offered

Fox Valley Technical College (FVTC) is now offering an online APICS CSCP course.

The APICS CSCP online course combines the benefits of a distance learning format with the support of an APICS qualified instructor, including:

- Learning at your own pace on your own schedule
- No need to travel or take time off from work
- Ease of interaction with expert instructors

All candidates for CSCP certification, whether self-studying, attending a class, or studying online, must still submit an eligibility application and register for the exam by the appropriate deadlines.

The cost of the course is \$1,795 for APICS members, \$1,995 for nonmembers.

Candidates may contact FVTC for more information: the point of contact is Brenda Blair at 800/735-3882 or blairb@fvtc.edu.

conference update:

Plan to attend the event that will help you find **cool solutions** to the **hot issues** you face each day at work.

2008 APICS International Conference & Expo September 14-16, 2008 Kansas City, Missouri

Registration opens this month!

This year, we've built a conference based on the issues you submitted to us to help you meet your professional challenges head on. *Learn more by visiting the APICS website at:* <http://www.apics.org/education/conference/default.asp>.

APICS Spring Seminar Mate Precision Tooling 1/2 Day Seminar-Tour



VMI: A True Partnership Mate Precision Tooling Plant Tour

Speakers:
Marcy McCormack, *Customer*
Bill Lincoln, *Supplier*

Date: Friday - June 6, 2008
Time: 9:30am - 2:00pm

Cost: APICS Members: \$189.00
Non-Members: \$229.00

Schedule: 9:30-10:00 Introductions and History of Mate Precision Tooling
10:00-10:30 Mate Precision Tooling Journey Case Study - Part 1
10:30-10:45 Break
10:45-11:30 Mate Precision Tooling Journey Case Study - Part 2
11:30-12:00 Lunch
12:00-1:00 Plant Tour & VMI Implementation
1:00-2:00 J&L and MSC (Supplier) Journey Case Study, Q&A and Wrap-up

Location: Mate Precision Tooling
1295 Lund Blvd
Anoka, MN 55303

Capacity: 35 **(Sign up NOW)**

Points: 4 Certification Maintenance Points

Vendor Managed Inventory is the process in which resupply is done by the vendor through regularly scheduled reviews of on-site inventory. On-site inventory is counted and restocked to pre-determined levels. Continuous replenishment is one tool used to "lean" the supply chain. The result is a lowering of associated costs and an improvement in inventory turn-over. Attendees will follow Mate Precision Tooling's VMI journey from both customer and supplier perspectives.



VMI: A True Partnership Mate Precision Tooling Plant Tour

To Register:

Payment must be included with registration. Registrations and cancellations must be received by May 23, 2008. Refund requests (other than medical emergencies) cannot be honored.

Mail: APICS Twin Cities Chapter
10313 Virginia Rd
Bloomington, MN 55438-2023

Phone: 952/ 941-7305
(credit card payment only)

Fax: 952/ 941-8668
(credit card payment only)

Questions: 952/ 941-7305
or dreddan@apicstc.org

EARN 4.0 CERTIFICATION MAINTENANCE POINTS

This seminar is conducted solely for APICS members and members of the particular industries or professions served by the APICS organizations

APICS Member ID#: _____

Name: _____

Phone: _____ Company: _____

Address Home Business

Street _____

City _____ State _____ Zip _____

Email _____

Payment information: Check or credit card only.

Check enclosed (payable to APICS Twin Cities Chapter)

Charge to Visa, Mastercard, or AmEx (No Discover)

Account # _____ Exp Date ____/____/____

Security Code _____ Signature _____

***Photo ID and signed confidentiality agreement (available at registration) will be required. Safety glasses available or bring your own.**

have your continuous improvement efforts stalled?

Plan now to attend our next APICS TOC Learning Community with a group of inquisitive people to discover how the evolving practices of continuous improvement, innovation and project leadership can be used to leverage your initiatives for driving increasing manufacturing capacity and quality.

This is an opportunity for real dialogue among peers and facilitated by TOC experts. If you have a problem, concern, or irritation in your organization that you would be willing to share in future meetings, let us know and we will have some fun applying some of the various TOC tools/ approaches to it!

Any APICS member is welcome who has an interest in TOC. The meetings this year will be the 3rd Thursday of the month, from 4:30-6:30 at Ridgedale Library. The time is set so we can avoid the traffic hassles. We normally go to Champps after the meeting for food and beverages.

Upcoming meeting dates are 4/17 and 5/15

Hope to see you!

If you are interested in more information about the TOCLC, contact:
Rick Bernett
612/216-1629
rbernett@3sixtysolution.com

APICS headquarters moved to chicago

On April 1, 2008, APICS The Association for Operations Management relocated its corporate office to the dynamic city of Chicago, Illinois.

During the transition, we're making sure that it's business as usual. APICS members and customers will continue to receive:

- Premier member services and resources
- World-class education and certification programs
- Excellent customer service and online support

Our new location is conveniently located 10 minutes from O'Hare Airport on the blue line or via the Renaissance Hotel courtesy shuttle. For more information, go to apics.org/chicago.

Update Your Address Book

APICS The Association for Operations Management
 8430 West Bryn Mawr Avenue
 Suite 1000
 Chicago, IL 60631
 773/867-1777

The office in Alexandria, Virginia will remain open during the transition and will continue to handle product returns and order shipments.

Questions? Contact APICS Customer Support at service@apics.org or call 800/444-2742 or 703/354-8851, 8:30 a.m. to 5:00 p.m., ET.



Online CPIM Review Courses

Fox Valley Technical College
www.fvtc.edu/cpim

- Interactive Learning
- Self-Paced
- Industry-experienced Instructors
- FVTC online delivery since 1994
- Customized delivery available
- Video on CD
- 95% pass rate



For more information, contact
 Anne Haberkorn, CFPIM, CIRM, Jonah
 (920) 996-2897

important information regarding CIRM certification

As of June 1, 2008, the APICS CIRM program will be discontinued. Any candidate who wishes to earn the CIRM designation must pass all required exams before June 1, 2008.

APICS CIRM Exam Dates First four CIRM exams: Throughout the month May 2008:

- Enterprise Concepts and Fundamentals (ECF)
- Identifying and Creating Demand (ICD)
- Designing Products and Processes (DPP)
- Delivering Products and Services (DPS)

Fifth and Final CIRM Exam:

- Integrated Enterprise Management (IEM) Exam: is no longer available.

Registration Fees:

The 2008 CIRM exam registration fees for North America are as follows.

- APICS Members: \$160.00 per exam
- Nonmembers: \$195.00 per exam

If you have any questions about the CIRM program, please send an email to service@apics.org or call APICS customer service at 800/444-2742.

volunteers needed:

Academic & Career Development Committee is Seeking Volunteers

If you're interested in working with college students and professors at local colleges we can use your help. The VP of Academic & Career Development needs volunteers in the following areas:

- Creation of New Student APICS Chapters
- Ongoing Support of New & Existing Student Chapters
- Recruiting New Academic Practitioners as APICS Members
- Involving Student Chapter Members in Local and National APICS Programs

Time requirements would be 4-8 hours per month during the academic year.

If you're interested in helping with the student chapter(s), please contact Jolyn Stacy at jolyn.stacy@medtronic.com or Don Adamek at adamek@pro-ns.net or the Chapter Office at 952/941-7305.

Seminar Committee is Seeking Volunteers:

APICS Seminar committee is looking for two high-energy, creative, ambitious, talented and committed individuals who have the drive to make a difference in their professional careers. If you have the passion to help drive change thru the APICS body of knowledge and have an interest in improving the APICS seminars you attend, then we need you. Make connections and professional relationships that will last a lifetime by volunteering 5 hours a month via phone, e-mail or in person at committee meetings.

Interested candidates, please respond to Scott Heilman, Vice President Seminars, at scott.heilman@mate.com or 763/576-3614.

Have an interest in volunteering? Contact the chapter office at 952/941-7305 or dreddan@apicstc.org.

APICS TAD

(terminology, acronyms
and definitions)

b benchmarking -

Comparing a company's costs, products, and services to that of a company thought to have superior performance. The benchmark target is often a competitor but is not always a firm in the same industry. Seven types of benchmarking have been cited:

- (1) competitive benchmarking,
- (2) financial benchmarking,
- (3) functional benchmarking,
- (4) performance benchmarking,
- (5) process benchmarking,
- (6) product benchmarking, and
- (7) strategic benchmarking.

b best-in-class-

An organization, often from another industry, recognized for excellence in a specific process area.

s standard-

- 1) An established norm against which measurements are compared.
- 2) An established norm of productivity defined in terms of units of output per set time (units/hour) or in standard time (minutes per unit).
- 3) The time allowed to perform a specific job including quantity of work to be produced.

We welcome your feedback or suggestions for vocabulary to be highlighted in future issues. Send them to Natalie Dietz at ndietz@apicstc.org or by phone at 763/413-2513.

What is APICS?

APICS, The Association for Operations Management, is the global leader and premier source of the body of knowledge in operations management, including production, inventory, supply chain, materials management, purchasing and logistics. Since 1957, individuals and companies have relied on APICS for its superior training, internationally recognized certifications, comprehensive resources, and worldwide network of accomplished industry professionals.

What is the Twin Cities Chapter?

The Twin Cities Chapter is the largest chapter in the entire APICS international organization. The Chapter membership exceeds 1,100 representing more than 500 companies, and provides services to its members in Minnesota, Wisconsin, North and South Dakota, and Iowa. Established in 1949, the Twin Cities Chapter is the recipient of the highest award given by APICS worldwide, the Platinum Award, for the past 13 consecutive years.

The Twin Cities Chapter promotes APICS goals by providing networking resources, monthly professional development meetings, certification and educational classes, and publications to members and their companies that lead to improved profits and advance their professional knowledge and enhance career advancement.

Company Coordinators

Company Coordinators are volunteer spokes-persons for APICS within their companies. For a complete listing of company coordinators, check the chapter website at www.apicstc.org. If you would like to volunteer to be a coordinator for your company, call the chapter office at 952/941-7305 or email dreddan@apicstc.org.

Executive Council

| | | |
|-----------------|---|--------------------------|
| President | Jolyn Stacy , CPIM, CSCP | Medtronic |
| Past-President | Jim Ogren , CFPIM, CIRM, CSCP | |
| President-Elect | David VanValkenburgh , CFPIM, CSCP | Cummins Power Generation |
| December 2008 | Jim O'Keefe , CPIM | Boston Scientific |
| December 2009 | Nancy Norman , CFPIM | |
| December 2010 | Greg Giese , CPIM | Diversified Dynamics |

MEMBERSHIP INFORMATION, CHANGE OF ADDRESS & PRIVACY REQUEST FORM

Membership Benefits

- Chapter monthly newsletter
- Monthly APICS - *The Performance Advantage*
- Society Conference Proceedings
- Quarterly journal from Society
- Advance notice and reduced fees for meetings, seminars & workshops
- Resume file and job posting opportunity
- Lending library
- Salary survey and job descriptions

- Check here and fax to 952/941-8668 to exclude your name from rented or traded mailing lists. Telemarketing use of APICS mail lists by sources other than APICS is strictly prohibited.
- I would like to join APICS, please send me an application form.
- I have changed my mailing address.

Preferred mailing address: home business

Name _____

Company _____

Address _____

City _____ State _____ Zipcode _____

Business Phone _____

Mail or fax to APICS Twin Cities Chapter fax: 952/941-8668

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